|  |
| --- |
| **Read articles about running SaaS startup at https://sailingbyte.com/blog/ by Lukasz Pawlowski** |
| **Example Lean Canvas** |
| **Problems** | **Solutions** | **Unique Value Propositions** | **Unfair Advantage** | **Customer Segments** |
|   |   |   |   |   |
|   |   |   |   |   |
|   |   |   |   |   |
| **Existing alternatives** | **Key metrics** |  | **Channels** | **Early Adopters** |
|   |   |   |   |   |
|   |   |   |   |   |
|   |   |   |   |   |
| **Cost Structure** | **Revenue Streams** | **Legend** |
|   |   |   |   |   |
|   |   |   |   |   |
|  |  |  |  | [https://sailingbyte.com](https://sailingbyte.com/) |